

News Release

Matt Beatty Appointed President, CWTSatoTravel

ARLINGTON, VA, August 18, 2011 — Carlson Wagonlit Travel (CWT), a global leader specialized in business travel and meetings and events management, today announces that Matt Beatty has been appointed president of CWTSatoTravel, the CWT division responsible for managing travel for U.S. military and government clients. In his new role, Beatty will oversee all operations and set the strategic direction for this important part of CWT's business, which facilitates travel for U.S. government and military personnel traveling or based around the world. Beatty replaces Kelly Kuhn, who was recently appointed president, CWT Asia Pacific.

With nearly 20 years of CWT leadership experience in supplier management and finance, Beatty brings a wealth of travel industry knowledge to the military and government sector. He most recently served as vice president, Global Supplier Management. He will report to Jack O'Neill, president, CWT North America, and will remain part of the North American executive team. Beatty's replacement will be appointed in the coming weeks.

Beatty's first priority will be to meet personally with CWTSatoTravel's clients and partners to gain a first-hand understanding, from their perspective, of the key factors driving success in the U.S. military and government markets.

"It's an honor to join and lead this high-performing team, whose passion and commitment for assisting our nation's military and government personnel is truly inspiring. I look forward to working with them to capitalize on the many opportunities that lie ahead." Beatty said.

"Matt is an exceptional leader with a variety of experiences and skills that will serve him well in this new position. I'm confident he will build upon the strong culture and business performance that Kelly established over the past five years," O'Neill said. "As Kelly takes on an exciting new role within CWT, I want to thank her for her many contributions in North America, and wish Matt every success in his new role."



About Carlson Wagonlit Travel

Carlson Wagonlit Travel (CWT) is a global leader specialized in managing business travel and meetings and events. CWT serves companies, government institutions and non-governmental organizations of all sizes in more than 150 countries and territories. By leveraging both the expertise of its people and leading-edge technology, CWT helps clients derive the greatest value from their travel program in terms of savings, service, security and sustainability. The company is also committed to providing best-in-class service and assistance to travelers. CWT services and solutions comprise Traveler & Transaction Services, Program Optimization, Safety & Security, Meetings & Events and Energy Services. In 2010, sales volume for wholly owned operations and joint ventures totaled US\$24.3 billion. Carlson Wagonlit Travel supports the global healthcare initiative known as MASSIVEGOOD, which enables travelers to make a “micro-contribution” when they purchase travel services. For more information about CWT, please visit our global website at www.carlsonwagonlit.com. Follow us on Twitter [@CarlsonWagonlit](https://twitter.com/CarlsonWagonlit) and [@CWTNorthAmerica](https://twitter.com/CWTNorthAmerica).

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