



GARY PEARCE

Senior Vice President, South Central Region Carlson Wagonlit Travel—North America

As Senior Vice President, South Central Region for Carlson Wagonlit Travel (CWT), North America, Gary Pearce oversees all operations in the central United States. He has more than 23 years in the travel industry with a clear focus in sales and operations.

Prior to joining CWT, Gary held positions in both sales and operations for Continental Airlines, Lifeco Services, American Express, including vice president, account management; vice president, operations for the southern United States. In these roles, Gary was responsible for managing account relationships, including retention and vendor negotiations for specific account programs.

Partnering with Ariel Leibovitz, Gary purchased Atlas Travel in 1993, which later became Atlas Supertravel when it merged under the umbrella of Navigant International. With the acquisition of Navigant International in 2006, Gary assumed the role of senior vice president of CWT's central region, where he is very active in the daily operations and always visible among our clients.