



GARY PEARCE

Senior Vice President, Global Energy Services Carlson Wagonlit Travel—North America

Gary Pearce, Senior Vice President, Global Energy Services, leads a team dedicated to a niche market composed of clients in energy-related fields, including: oil and gas services, exploration and production, maritime and drilling exploration, and alternative energy. *CWT Energy Services*, a division of Carlson Wagonlit Travel, also helps qualified clients with multinational personnel for marine and offshore contracts take advantage of supplemental specialty contracts.

He also works closely with teams that manage global oil and energy clients.

Based in Houston, Texas, he reports to Jack O'Neill, President, CWT North America.

Gary has more than 23 years in the travel industry with a clear focus in sales and operations. Prior experience includes positions at Continental Airlines, Lifeco Services, American Express, including vice president, account management; vice president, operations for the southern United States. In these roles, Gary was responsible for managing account relationships, including retention and vendor negotiations for specific account programs.

He then partnered with Ariel Leibovitz and purchased Atlas Travel in 1993; this became Atlas Supertravel when it merged under the umbrella of Navigant International. With Carlson Wagonlit Travel's acquisition of Navigant International in 2006, Gary assumed the role of senior vice president of CWT's central region, where he was active in the daily operations and always visible among our clients.