



NICK VOURNAKIS

Senior Vice President and General Manager Carlson Wagonlit Travel—Canada

As Executive Vice President and General Manager, Carlson Wagonlit Travel Canada, Nick Vournakis is responsible for overseeing all of the Canadian operations, including the company's overall management, client and supplier relationships, marketing, branding and strategic partnerships. A member of the North American Executive Council, is based in Toronto, he reports directly to Jack O'Neill, Chief Operating Officer—North America.

Nick joined CWT in 2000 as a project manager, where his ability to execute successful air solutions projects drove him to increasing levels of responsibility, including sales and marketing efforts within the practice, driving growth and profitability for the organization and delivering more than \$20 million in client savings. IN 2005, he assumed leadership of CWT Solutions Group in North America, increasing customer satisfaction, guiding new business and product development, and driving global consistency in *CWT Solutions Group* offerings.

Prior to joining CWT, Nick was a manager in the Ernst & Young Management Consulting organization, where he developed expertise in strategy development.

Nick is a recipient of CWT's top honor, the *Imperial Honor Award*, for delivering superior customer service to one of CWT's largest customers.