



# TONY WAGNER

## Vice President, CWT Meetings & Events Carlson Wagonlit Travel—North America

As Vice President of *CWT Meetings & Events* North America, Tony Wagner leads this expanding line of business, which achieved 75 percent growth since 2008. In this role, Tony supports clients with meetings logistical services, such as: venue sourcing, contracting and attendee management, end-to-end event planning, the establishment of Strategic Meetings Management client programs, and meetings consulting and optimization services.

Prior to this role, Tony served as General Manager of CWT's North Central region, where he achieved outstanding client retention rates and satisfaction scores, as well as record new sales. He has held a variety of other roles since beginning his CWT career in 1996, and earned CWT's highest forms of recognition: the Imperial Honor award in 2001 and the Rising Star award in 2004. In 2008, the *Minneapolis-St. Paul Business Journal* recognized Tony as one of its "Forty Under 40."

Tony received his B.S. in business with an emphasis on corporate finance from the Carlson School of Management at the University of Minnesota and a minor in political science. Tony also completed the Carlson School of Management Executive Leadership Program in 2006.

An active member of NBTA, he serves on both the Strategic Meetings Management Certification Committee and the NBTA Groups & Meetings Committee.

Tony is a member of the CWT North America executive team and reports directly to Håkan Ericsson, President, CWT North America and Latin America.

Based in the Twin Cities, he is serving his second four-year term as a member of the city council of Minnetonka, MN, which is also home to CWT's North American headquarters.